



DPC BOOKKEEPER

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# The DPC Chart of Accounts

122 accounts built for Direct Primary Care.  
Also available as a QuickBooks import file  
and an editable spreadsheet. Free to use.

## Why a DPC practice needs its own chart of accounts

A standard small business chart of accounts assumes you invoice for work performed. A Direct Primary Care practice does not work that way. Revenue arrives as recurring membership dues, often before the care is delivered, sometimes a full year ahead. Enrollment fees, dispensed medications, and lab pass throughs each behave differently again.

Dropped into a generic chart of accounts, all of that collapses into one line called Sales. You lose the ability to see what is happening in your practice, and your CPA loses the ability to close your year without rebuilding your books first.

This is the account structure we build for the practices we work with. It is platform neutral. Use it as a starting point, delete what you do not need, and adapt the names to how you actually operate.

Three formats. This PDF is for reading. The CSV imports directly into QuickBooks Online. The XLSX is for editing before you import. All three carry the same 122 accounts. Import parent accounts before subaccounts. Subaccounts use the Parent:Child naming format.

## How the numbering works

1000s assets, 2000s liabilities, 3000s equity, 4000s income, 5000s direct cost of care, 6000s operating expenses, 7000s other income, 8000s other expense. The numbers are a suggestion. Consistency matters far more than the specific digits.

A note on taxes and the tax related accounts. This is a bookkeeping reference, not tax guidance. We do not prepare or file taxes. Accountable Plan (6030) and Rent Owner Residence Short Term (6111) exist so you have somewhere to book arrangements your CPA has already advised. Their presence here is bookkeeping structure, not a recommendation. Confirm applicability and documentation requirements with your CPA before using them. Account structure also affects how your return is prepared, so share this document with your CPA and let them confirm it fits your entity. If you need a CPA, we have spent years finding ones who are sharp and responsive, and we are glad to introduce you.

## 1000 Assets

What the practice owns.

|      |                            |                                                                              |
|------|----------------------------|------------------------------------------------------------------------------|
| 1010 | Cash Operating Account     | Primary operating account for day to day business activity                   |
| 1020 | Cash Savings Account       | Reserve account for profit, tax, and emergency set asides                    |
| 1030 | Petty Cash                 | Small cash kept on site for incidental purchases                             |
| 1040 | Payment Processor Clearing | Membership platform and card processor funds collected but not yet deposited |

|      |                                                 |                                                                     |
|------|-------------------------------------------------|---------------------------------------------------------------------|
| 1050 | Undeposited Funds                               | Payments received and recorded but not yet deposited                |
| 1110 | Patient Receivables                             | Amounts owed by patients for invoiced services                      |
| 1120 | Employer Contract Receivables                   | Amounts owed under direct to employer or group agreements           |
| 1210 | Prepaid Expenses                                | Amounts paid ahead and expensed over the period they cover          |
| 1220 | Inventory                                       | Medications, supplies, and retail items held for dispensing or sale |
| 1230 | Employee Advances                               | Short term amounts advanced to employees                            |
| 1240 | Due from Shareholder                            | Amounts owed to the practice by an owner or shareholder             |
| 1310 | Medical Equipment                               | Clinical and diagnostic equipment with a useful life over one year  |
| 1311 | Medical Equipment:Accumulated Depreciation      | Cumulative depreciation recorded against medical equipment          |
| 1320 | Computer Equipment                              | Computers, servers, and network hardware                            |
| 1321 | Computer Equipment:Accumulated Depreciation     | Cumulative depreciation recorded against computer equipment         |
| 1330 | Furniture and Fixtures                          | Office and exam room furniture and fixtures                         |
| 1331 | Furniture and Fixtures:Accumulated Depreciation | Cumulative depreciation recorded against furniture and fixtures     |
| 1340 | Leasehold Improvements                          | Build outs and improvements made to leased space                    |
| 1341 | Leasehold Improvements:Accumulated Depreciation | Cumulative depreciation recorded against leasehold improvements     |
| 1350 | Vehicles                                        | Vehicles owned by the practice                                      |
| 1351 | Vehicles:Accumulated Depreciation               | Cumulative depreciation recorded against vehicles                   |
| 1410 | Security Deposits                               | Deposits held by landlords or vendors and expected back             |
| 1420 | Intangible Assets                               | Purchased intangibles such as domains and perpetual licenses        |

## 2000 Liabilities

What the practice owes.

|      |                  |                                                         |
|------|------------------|---------------------------------------------------------|
| 2010 | Accounts Payable | Amounts owed to vendors for goods and services received |
|------|------------------|---------------------------------------------------------|

|      |                                                      |                                                          |
|------|------------------------------------------------------|----------------------------------------------------------|
| 2020 | Credit Card Payable                                  | Outstanding balances on business credit cards            |
| 2030 | Sales Tax Payable                                    | Sales tax collected and owed to the state                |
| 2040 | Payroll Liabilities                                  | Parent account for amounts withheld or owed from payroll |
| 2041 | Payroll Liabilities:Wages Payable                    | Net wages processed but not yet paid out                 |
| 2042 | Payroll Liabilities:Payroll Tax Payable              | Employee withholdings and employer payroll taxes owed    |
| 2043 | Payroll Liabilities:Retirement Contributions Payable | Retirement plan deferrals and match owed to the plan     |
| 2044 | Payroll Liabilities:Benefit Deductions Payable       | Employee benefit deductions owed to carriers             |
| 2050 | Deferred Membership Revenue                          | Membership dues collected for months not yet delivered   |
| 2060 | Accrued Expenses                                     | Costs incurred but not yet billed or paid                |
| 2070 | Federal Income Tax Payable                           | Federal income tax owed by the entity where applicable   |
| 2071 | State Income Tax Payable                             | State income tax owed by the entity where applicable     |
| 2110 | Notes Payable Equipment                              | Long term financing on equipment purchases               |
| 2120 | Notes Payable Owner                                  | Documented loans from an owner to the practice           |

## 3000 Equity

Owner capital and accumulated results.

|      |                                           |                                                                                  |
|------|-------------------------------------------|----------------------------------------------------------------------------------|
| 3010 | Owner Capital Contributions               | Money and assets the owner puts into the practice                                |
| 3020 | Owner Draws                               | Parent account for amounts the owner takes out of the practice                   |
| 3021 | Owner Draws:Estimated Federal Tax Payment | Personal federal estimated tax paid from practice funds                          |
| 3022 | Owner Draws:Estimated State Tax Payment   | Personal state estimated tax paid from practice funds                            |
| 3030 | Additional Paid-In Capital                | Capital contributed beyond stated par or initial capital                         |
| 3040 | Opening Balance Equity                    | System account used when opening balances are entered. Should be cleared to zero |
| 3090 | Retained Earnings                         | Accumulated results of prior periods                                             |

## 4000 Income

How the practice earns.

|      |                                   |                                                               |
|------|-----------------------------------|---------------------------------------------------------------|
| 4010 | Membership Revenue                | Recurring membership dues earned in the period                |
| 4020 | Enrollment Fees                   | One time fees charged when a member joins                     |
| 4030 | Visit Revenue Non Member          | Care delivered to patients outside a membership               |
| 4040 | Employer Contract Revenue         | Revenue from direct to employer and group agreements          |
| 4050 | Medication Sales                  | Revenue from medications dispensed to patients                |
| 4060 | Laboratory Revenue                | Revenue from lab services billed to patients                  |
| 4070 | Diagnostic Imaging Revenue        | Revenue from imaging services billed to patients              |
| 4080 | Durable Medical Equipment Sales   | Revenue from braces, supplies, and other durable items        |
| 4090 | Procedures and Ancillary Revenue  | In office procedures and ancillary services                   |
| 4100 | Telemedicine Revenue              | Revenue from remote visits                                    |
| 4900 | Membership Refunds and Discounts  | Contra revenue for refunds, credits, and negotiated discounts |
| 4910 | Disputed Payments and Chargebacks | Contra revenue for chargebacks and disputed transactions      |

## 5000 Direct Cost of Care

Costs that move with the care delivered.

|      |                              |                                                             |
|------|------------------------------|-------------------------------------------------------------|
| 5010 | Medical Supplies             | Consumable clinical supplies used in patient care           |
| 5020 | Medications Dispensed        | Cost of medications dispensed to patients                   |
| 5030 | Laboratory Costs             | Amounts paid to outside labs on behalf of patients          |
| 5040 | Imaging Costs                | Amounts paid to outside imaging providers                   |
| 5050 | Contracted Clinical Services | Contracted providers delivering care, tied to revenue       |
| 5060 | Membership Platform Fees     | Platform fees charged as a percentage of membership revenue |

## 6000 Operating Expenses

Costs of running the practice.

|      |                                                 |                                                                                  |
|------|-------------------------------------------------|----------------------------------------------------------------------------------|
| 6010 | Payroll Expenses                                | Parent account for all compensation and payroll cost                             |
| 6011 | Payroll Expenses:Provider Compensation          | Compensation for physicians and advanced practice providers                      |
| 6012 | Payroll Expenses:Officer Compensation           | Compensation paid to owner officers through payroll                              |
| 6013 | Payroll Expenses:Clinical Staff Wages           | Wages for medical assistants and clinical support staff                          |
| 6014 | Payroll Expenses:Administrative Wages           | Wages for front office and administrative staff                                  |
| 6015 | Payroll Expenses:Payroll Tax Expense            | Employer share of payroll taxes                                                  |
| 6016 | Payroll Expenses:Employee Health Insurance      | Employer paid health coverage for employees                                      |
| 6017 | Payroll Expenses:Owner Health Insurance         | Health coverage for owners, reported separately from staff coverage              |
| 6018 | Payroll Expenses:Retirement Plan Employer Match | Employer contributions to a retirement plan                                      |
| 6019 | Payroll Expenses:Bonuses and Gifts              | Bonuses, spot awards, and staff gifts run through payroll                        |
| 6020 | Payroll Expenses:Employee Reimbursements        | Reimbursements paid to employees for business costs                              |
| 6021 | Payroll Expenses:Staff Primary Care Benefit     | Cost of providing primary care membership to your own staff                      |
| 6025 | Contractor Payments                             | Payments to independent contractors, clinical and non clinical                   |
| 6030 | Accountable Plan                                | Reimbursements to owners or employees under a written accountable plan. See note |
| 6110 | Rent and Lease                                  | Rent and lease payments for clinic or office space                               |
| 6111 | Rent Owner Residence Short Term                 | Short term rental of an owner residence to the practice. See note                |
| 6120 | Utilities                                       | Electric, water, gas, and waste service                                          |
| 6121 | Telephone and Internet                          | Phone, mobile, and internet service                                              |
| 6130 | Repairs and Maintenance                         | Upkeep of the space and equipment                                                |
| 6140 | Medical Waste Disposal                          | Biohazard and sharps disposal service                                            |
| 6150 | Office Supplies                                 | Non clinical supplies used in the office                                         |
| 6160 | Bank and Merchant Fees                          | Bank service charges and card processing fees                                    |
| 6170 | Postage and Shipping                            | Postage, courier, and delivery costs                                             |

|      |                                          |                                                                     |
|------|------------------------------------------|---------------------------------------------------------------------|
| 6180 | Professional Association Dues            | Medical society and professional association memberships            |
| 6190 | Uniforms and Scrubs                      | Scrubs, coats, and branded staff apparel                            |
| 6210 | Advertising and Promotions               | Paid advertising and promotional campaigns                          |
| 6220 | Website and Hosting                      | Domain, hosting, and website maintenance                            |
| 6230 | Marketing Materials                      | Printed and digital collateral                                      |
| 6240 | Networking and Sponsorships              | Community events, sponsorships, and networking fees                 |
| 6310 | Accounting and Bookkeeping Fees          | Bookkeeping, accounting, and tax preparation fees                   |
| 6320 | Legal Fees                               | Legal counsel, filings, and contract review                         |
| 6330 | Consulting Fees                          | Business and clinical consulting                                    |
| 6340 | Information Technology Services          | IT support, security, and managed services                          |
| 6410 | Medical Professional Liability Insurance | Malpractice coverage                                                |
| 6420 | General Liability Insurance              | General business liability coverage                                 |
| 6430 | Property and Business Insurance          | Property, cyber, and business interruption coverage                 |
| 6440 | Workers Compensation Insurance           | Workers compensation premiums                                       |
| 6510 | Continuing Medical Education             | CME courses, conferences, and materials                             |
| 6520 | Travel and Lodging                       | Airfare, lodging, and ground transportation                         |
| 6530 | Business Meals                           | Meals with a business purpose, kept separate from travel            |
| 6540 | Team Building and Staff Events           | Staff appreciation, meetings, and team events                       |
| 6610 | Practice Management and EHR Software     | Charting, scheduling, and practice management platforms             |
| 6620 | Patient Communication Software           | Messaging, telehealth, and patient communication tools              |
| 6630 | Accounting Software                      | Accounting and bookkeeping platform fees                            |
| 6640 | Productivity and Other Software          | Email, storage, and general business software                       |
| 6810 | Business Licenses and Permits            | Business licensure, DEA, and permit fees                            |
| 6820 | Franchise and Entity Tax                 | State franchise and entity level taxes                              |
| 6830 | Start Up Expenses                        | Costs incurred before the practice opened                           |
| 6840 | Charitable Contributions                 | Donations made by the practice                                      |
| 6850 | Platform Reconciliation Discrepancy      | Small unexplained differences between platform reports and deposits |

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|      |                   |                                                                                  |
|------|-------------------|----------------------------------------------------------------------------------|
| 6890 | Ask My Accountant | Temporary holding account for items needing a decision.<br>Clear to zero monthly |
|------|-------------------|----------------------------------------------------------------------------------|

## 7000 Other Income

Income outside normal operations.

|      |                     |                                                  |
|------|---------------------|--------------------------------------------------|
| 7010 | Interest Income     | Interest earned on bank balances                 |
| 7020 | Referral Income     | Referral and affiliate payments received         |
| 7030 | Credit Card Rewards | Cash back and rewards received on business cards |

## 8000 Other Expense

Costs outside normal operations.

|      |                                |                                                    |
|------|--------------------------------|----------------------------------------------------|
| 8010 | Depreciation Expense           | Periodic depreciation on fixed assets              |
| 8020 | Amortization Expense           | Periodic amortization on intangible assets         |
| 8030 | Interest Expense               | Interest on loans, notes, and credit lines         |
| 8040 | Penalties and Fees             | Late fees, penalties, and settlements              |
| 8050 | Gain or Loss on Asset Disposal | Gain or loss when a fixed asset is sold or retired |
| 8060 | Reconciliation Discrepancies   | Bank reconciliation differences pending research   |

## Two accounts most practices get wrong

### Deferred Membership Revenue, 2050

If a member pays 1,200 dollars in January for the year, you have not earned 1,200 dollars in January. You have earned 100 dollars and you owe eleven more months of care. The remaining 1,100 dollars is a liability.

Booked correctly, cash lands in the bank, revenue releases monthly out of 2050, and your Profit and Loss shows a steady recurring line instead of a January spike and eleven flat months. Booked incorrectly, your best month looks like January every year and your margins mean nothing.

## Payment Processor Clearing, 1040

Membership platforms and card processors pay out net of fees, refunds, and failed charges. If you record only the deposit that hits your bank, your revenue is understated and your processing fees are invisible.

Record revenue gross, fees to 6160, with the timing difference sitting in 1040. On a recurring membership model that fee number is worth watching.